



**Bacha Khan Medical Complex (BKMC)  
Medical Teaching Institution (MTI)  
Swabi**

Contact No: 0938-280214

**BID SOLICITATION DOCUMENTS  
For  
Pathology and Blood Bank  
(Proprietary Items)  
(2<sup>nd</sup> Time)**

**For the year 2023-26**

**Note:** The prospective bidder is expected to examine the Bidding Documents carefully, including all Instructions, Terms & Conditions, and Specifications etc. Failure to furnish all information required by the Bidding documents or submission of a Bid not substantially responsive to the Bidding Documents in every respect would result in the rejection of the Bid.

**Manager Material Management  
BKMC/GKMC-MTI, Swabi**

**HOD Pathology  
BKMC/GKMC-MTI, Swabi**

**Hospital Director  
BKMC-MTI, Swabi**

## 1. INTRODUCTION:

Medical Teaching Institution (MTI)/ Bacha Khan Medical Complex Swabi invites. Item wise sealed bids from the eligible bidders (Importer / Authorized Distributors for Importer ) for procurement of Pathology, Laboratory & Blood Bank items for Hospital Open Competitive Bidding under rule 6(2) (b) “*Single Stage Two Envelope*” bidding procedures of Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Rules 2014.

## 2. INSTRUCTIONS TO BIDDERS:

- This Bidding procedure will be conducted in light of Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Laws, Rules made there under along with Standard Bidding Documents.
- The bids will be opened on **06/12/2023** at **11:30 AM** by committee in presence of the bidders/representatives who choose to attend.
- Pre-bid meeting with the interested bidders will be held on **27/11/2023** at Committee Room of Material Management Department of the Institution.
- Any bid received after the deadline for submission of bids shall not be entertained and shall be returned unopened to the Bidder.
- All the bidders are required to provide annexure wise complete requisite documents with page Qualification as prescribed under the rules.
- The bid should be complete in all aspects and must be signed by the bidder.
- All prices quoted must be in Pak Rupees (PKR) and should include all applicable taxes. If not specifically mentioned in the Quotation, it will be presumed that the prices include all the taxes.
- **Bidders are essentially required to provide correct and latest postal/email/web addresses, phone/mobile/fax numbers for actively and timely communication.**
- For any query, clarification regarding Services / Bid Solicitation Documents, the applicants may send a written request at least one week prior to the opening date.
- The Bidder may after its submission withdraw its bid prior to the expiry of the deadline prescribed for submission of bids. Withdrawn bids will be returned unopened to the Bidders.
- Any bid not received as per terms and conditions laid down in this document are liable to be ignored. No offer shall be considered if:
  - i. Received without earnest money;
  - ii. It is received after the date and time fixed for its receipt;
  - iii. The tender document and the bid are unsigned;
  - iv. The offer is ambiguous;
  - v. The offer is conditional i.e., advance payment, or currency fluctuations etc.;
  - vi. The offer is from blacklisted firm in any Federal / Provincial Government / Private department;
  - vii. Only typed tender on original prescribing letter pad, sealed & signed (Every Page) should be submitted, the quoted Price must be preprinted and hand written quoted

- price will not be acceptable;
- viii. The tenders must be according to hospital specification (BSDs);
- ix. Alternate rates (**Double rates for single Items**) will not be acceptable.
- Usage of correction fluid & corrections are strictly prohibited unless duly initialed.
  - Any erasing / cutting etc. appearing on the offer, must be properly signed by the person signing the tender.
  - Bids will be rejected if the Bid is in some way connected with bids submitted under names different from his own.
  - In case of Bid Tie, the decision will be taken by making toss/draw/Past performance with BKMC or other organization.
  - Any direct or indirect effort by a bidding firm to influence this institution during the process of selection of a bidder or award of contract may besides rejection of its bid result into its disqualification from participation in the BKMC Swabi's future bids.
  - The rates remain will approved till 30<sup>th</sup> June 2026 and it can be extended with mutually agreed written agreement.
  - Per annum 10 % increase in the rates.

### **3. ELIGIBILITY CRITERIA:**

- Bidders must give compliance to the below mentioned clauses as these are mandatory to being eligible for the bidding process. Relevant certificates must be attached.
- The bidder must be registered with Income / Sales Tax Department / reflected on Active Taxpayer List of FBR.
- The bidder shall provide an undertaking that the bidder has not been declared black listed by any Governmental/ Semi-Governmental institutions.
- Bidders shall not be eligible to bid if they are under a declaration of Ineligibility for corrupt and fraudulent practices issued by any government organization in accordance with the Section 44(1) KPPRA Rules 2014.
- Bidder shall clearly mention local office address, mobile and phone number and email address and name of representative.

### **4. GENERAL CONDITIONS:**

1. BKMC Swabi shall evaluate the proposal in a manner prescribed in advance, without reference to the price and reject any proposal which does not conform to the specified requirements.
2. Alternative bid shall not be considered and shall be rejected by the Competent authority.
3. At any time prior to the deadline for submission of bids, BKMC Swabi may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the bidding documents by amendment.
4. If a bid is not substantially responsive, it will be rejected by the Procuring Entity and may not subsequently be made responsive by the Bidder by correction of the nonconformity.
5. BKMC MTI Swabi may accept or reject any or all of the bids under Rule 47 of KPPRA Rules, 2014.
6. The rates will be applicable for Bacha Khan Medical Complex (BKMC), THQ Topi Hospital & THQ Chota Lahor Hospital as well.

### **5. Special Conditions:**

1. All Machines placed on (R.R Basis) should be fully automated.
2. The Machine version should not be older than last 5 years.
3. The selected firm should place Machine one for Main Lab BKMC, one for ER Lab, one for THQ Hospital Topi & one for THQ Hospital Chota Lahor.
4. Repair/maintenance, risk and cost of the machines being damaged due to electricity fluctuation or any other situation will be the responsibility of the concerned vendor.
5. The vendor should be available on call 24/7 to be contacted for any issue related to the machines. If the firm cannot respond on time, then the hospital will charge penalty.
6. Control Calibrator consumable must be included in test/cost.

## 6. INVITATION FOR BIDS

**Hospital Director**, Medical Teaching Institute, **Bacha Khan Medical Complex Swabi** invites sealed bids under National Competitive Bidding for the procurement of **Pathology & Blood Bank (Proprietary Items)** for Hospital, under rule 6(2)(b) *“single stage two envelope”* of KPPRA Rules 2014, from Importers / Authorized Distributors for Importers registered with the Income / Sales tax, reflected on Active Taxpayer List of FBR.

The bidders are required to submit bid security @ Rs. 200,000 /- in the name of **Hospital Director BKMC-MTI Swabi**. Security must be from the firm/bidder/contractor account.

Pre-bid meeting with the interested bidders will be held on **27/11/2023** at **11:00 AM** at the Committee Room of Material Management Department of the institution.

The tenders complete in all aspects must reach the undersigned by **11:00 AM** on **06/12/2023**, which will be opened at **11:30 AM** on the same day in committee room of the Hospital in the presence of the committee and the bidders / representatives who may choose to attend.

Competent Authority reserves the right to reject any or all the bids as per provisions contained in Rule 47 of KPPRA Rules 2014.

## **7. BID SECURITY**

Bid security @ **Rs. 200,000/-** in favor of “Hospital Director BKMC-MTI Swabi”. Security in shape of PO (PAY ORDER) will not be acceptable.

The bid security may be forfeited:

- i. If a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form; or
- ii. In the case of a successful Bidder, if the Bidder fails to sign the contract.

## **8. BID VALIDITY:**

- I. The bids should be valid for a period of 180 Days.
- II. In exceptional circumstances, BKMC Hospital may solicit the Bidder’s consent to an extension of the period of validity reasons shall be recorded in writing. The request and the responses there to shall be made in writing. The bid security provided shall also be suitably extended. A Bidder may refuse the request without forfeiting its bid security. A Bidder granting the request will not be required nor permitted to modify its bid, except as provided in the bidding document.

## 9. LIST OF PATHOLOGY & BLOOD BANK PROPRIETARY ITEMS

S #	Test/Parameter Name	
	<b>Kits and Consumables with The Placement of Fully Automated Chemistry Analyzer</b> (fully advanced latest version) <b>(Roche, Abbott, Siemens or Equivalent)</b>	
01	SGPT	25000
02	Acetameniphen	
03	Albumin	1000
04	ALP (Alkaline Phosphatase)	14000
05	Alpha -1 Antitrypsin	
06	Alpha -1 glycoprotein	
07	Amikacin	
08	Amph/Meth	
09	Amylase	2200
10	Anti-TTG	
11	APOAT	
12	APOBT	
13	Apolipoprotein A	
14	Apolipoprotein B	
15	ASO Quantitative	2000
16	SGOT	1000
17	Barbiturates	
18	Benzodiazepines	
19	Beta 2-Microglobulin	
20	Bicarbonate (CO2-L)	
21	BIL -T (Bilirubin Total)	16000
22	BIL-D (Bilirubin Direct)	1400
23	BUN	
24	Calcium	2500
25	Cannabinoids	
26	Carbamazepine	
27	Ceruloplasmin	
28	Cholesterol HiCO	
29	Cholestrol	3000

30	Cholinesterase	
31	CK-MB	800
32	CK(NAC)	1500
33	Cocaine	
34	Complement C3	
35	Complement C4	
36	CPK	1000
37	Creatinine	30000
38	Creatinine jaffe	
39	CRP Quantitative	5000
40	Cystatin C	
41	D-Dimer	2000
42	Dibucaine CHE	
43	digitoxin	
44	Digoxin	
45	Ectasy	
46	Ethanol	
47	Fructosamine	
48	Gentamicin	
49	GGT	
50	GGT (Gamma Glutamyl Transferase)	1000
51	Glucose	
52	Glucose HK	
53	Halogen Lamp	
54	HBA1c	
55	HBA1c Tina Quant	
56	HDL	1600
57	Hemolysis Reagent (AICD2)	
58	Hepatoglobulin	
59	Immunoglobulin A	
60	Immunoglobulin E	
61	Immunoglobulin G	
62	Immunoglobulin M	
63	Ionized calcium	
64	Iron	1000



65	ISE Diluent Gen.2 (Cobas)	
66	ISE Internal Standard Gen.2	
67	ISE Reference Electrolyte	
68	ISE standard High	
69	ISE standard Low	
70	Lactate	300
71	Lactate dehydrogenase	
72	LDH	1200
73	LDL	1600
74	Lithium	
75	Magnesium	400
76	Magnesium Gen. 2 (New)	
77	Methadone	
78	Microalbumin	500
79	Myoglobin	
80	Opiates	
81	Paper, Printer Thermal	
82	Phencyclidine	
83	Phenobarbital	
84	Phenytoin	
85	Phosphorus	
86	Prealbumin (transthyretin)	
87	Propoxyphene	
88	RA Quantitative	2500
89	S. Iron	
90	S. Lipase	500
91	S. NH3	
92	Salicylate	
93	Sample Cup	40000
94	Serum Electrolytes (Na, K, Cl)	20000
95	Theophylline	
96	TIBC	200
97	Tobramycin	
98	Total Bile acids	
99	Total Lipids	5000

100	Total Protein	500
101	Transferrin	
102	Tricyclic antidepressants	
103	Triglycerides (TG)	2500
104	UIBC	
105	Urea	30000
106	URIC Acid	5000
107	CSF Protein Kit	500
108	Valproic acid	
109	Vancomycin	
	<b>Kits and Consumables with The Placement of Fully Automated Immunodiagnostic system</b> (fully advanced latest version <b>(special chemistry)</b> <b>(Roche, Abbott, Siemens Or Equivalent)</b> )	
01	Anti SARS – CoV-2 Immunoassay (Qualitative, Post-infection) IgM	
02	ACTH	200
03	AFP	150
04	Anti SARS – CoV-2 Immunoassay (Qualitative, Post-infection) IgG	
05	Anti SARS – CoV-2 Immunoassay (Spike Protein, Post-vaccination)	
06	Anti-CCP	200
07	Anti-HAV	
08	Anti-HBC	
09	Anti-HBe	
10	Anti-HCV	6000
11	Anti-Tg	200
12	Anti-TPO	
13	Beta hCG	1400
14	C-peptide	
15	CA 19-9	200
16	CA 72-4	
17	CA- 125	200
18	CA-15-3	100
19	CEA level	100
20	CMV (IgG/IgM)	400
21	Cortisol	300

22	Estradiol	100
23	Estrogen	100
24	Ferritin	2000
25	Folic Acid	
26	FSH	800
27	FT3	1000
28	FT4	1000
29	HAV – (IgG/IgM)	
30	HBE antigen	
31	HBSAg	6000
32	HGH	
33	HIV	5000
34	HIV combi-PT	
35	HSV (IgG)	
36	IgE	
37	Insulin	200
38	Interleukin 6 (IL6)	100
39	LH	800
40	NT-Pro BNP	
41	Pesinogen I	
42	Pesinogen II	
43	Procalcitonin (PCT)	300
44	Progesteron	300
45	Prolactin	800
46	PTH	200
47	Rubella (IgG/IgM)	300
48	Syphilis	5000
49	Testosterone Kit	250
50	Tg	
51	Total PSA	500
52	T3	1800
53	T4	1800
54	Toxo (IgG/IgM)	500
55	TRAb	
56	Troponin I	500

57	Troponin I Stat (E2010/E411)	
58	Trponin T	500
59	TSH	4000
60	TSH 3 <sup>rd</sup> Generation	
61	Vitamin B 12	100
62	Vitamin D	800
63	VDRL	5000
64	AMH	
65	HAV igm	
66	Anti HAV total	
67	Anti HBC Total	
68	HBC Igm 2	
69	Brucella igg / igm	
70	lime igm / igg	
71	measles igg	
72	Mumps igg	
73	Varicella zoster igg	
74	H.pylori igg	
75	C.Difficile toxin ab	
76	B2 microglobin	
77	Glactin 3	
78	myogolbin	
79	CKMB	
80	Digoxin	
81	D.Dimer ex	
82	Protein C	
83	vwf	
84	EBV (VcA igM)	
85	EBV (vcA igg)	
86	EBV (EBVA Igg)	
87	Anti-cardio lipn antibodies	
88	Anti-DS DNA	
89	ANA (Profile)	

	<b>Kits and Consumables with The Placement of Fully Automated Hematology Analyzer</b> (fully advanced latest version - 5 parts) <b>(Roche, Abbott, Siemens Or Equivalent)</b>	
	Price for per CBC should be quoted	
01	Cell Pack Complete Set	90,000
	<b>Kits and Consumables with The Placement of Fully Automated Hematology Analyzer</b> (fully advanced latest version - 3 parts) <b>(Roche, Abbott, Siemens Or Equivalent)</b>	
	Price for per CBC should be quoted	
01	Cell Pack Complete Set	90,000
	<b>Kits and Consumables with The Placement of Fully Automated Coagulation Analyzer</b> (fully advanced latest version) <b>(Roche, Abbott, Siemens Or Equivalent)</b>	
01	Actin FS Coagulation (APTT)	
02	CA Clean 50 mL CAT	
03	Calcium Chloride Coagulation	
04	Thromboral-S (PT) Dade	
05	Factor IX Deficient Plasma 6 x 1ml	
06	Factor V Deficient Plasma 6 x 1mL	
07	Factor VIII Deficient Plasma 6 x 1mL	
08	Factor X Deficient Plasma 6 x 1mL	
09	Reaction Tubes SU-40 Pack (Disposable Items) For Coagulation Analyzer	
10	Fibronogin Folll	
	<b>Kits and Consumables with The Placement of Fully Automated Blood Bank</b> <b>(Roche, Abbott, Siemens Or Equivalent)</b>	
01	HBsAG by CLIA/CMIA	6000
02	HCV AB. By CLIA/CMIA	6000
03	HIV AB. I/II by CLIA/CMIA	5000
04	Gel Card system for pre-transfusion blood cross-match	
05	Syphilis by CLIA/CMIA	5000
	<b>Kits and Consumables with The Placement of Fully Automated Blood Culture system with UPS (240 bottles capacity)</b> <b>(Roche, Abbott, Siemens Or Equivalent)</b>	
01	Blood culture bottles (Adult/ paed). For aerobic culture	
02	Blood culture bottles (Adult/ paed). For anaerobic culture	

### Prescribed Format for Technical Bid

S. #	Item Descriptions	Pack Size	Brand Name	Country of Origin

### Prescribed Format for Financial Bid

S. #	Item Descriptions	Unit Price without Sale tax	Unit Price with Sale tax

**Note: The bidder must quote their items on the above prescribed format.**

**If not follow the above-mentioned format, then the firm will straight away disqualified.**

## 10. TECHNICAL CRITERIA FOR PATHOLOGY & BLOOD BANK

### (PROPRIETARY ITEMS R.R BASIS)

S#	Parameters	Sub-parameters	Marks
1	Legal Requirement	Prescribed Format for Technical Bid Mentioned in Page No. 13 of this BSDs	Mandatory
		KNTN / Professional registration Certificate	Mandatory
		Undertaking that Firm/Company is not blacklisted in any government/Semi Government and have no litigation pending in any court of law in Pakistan	Mandatory
		Most Recent Sale Tax return from FBR 01 year	Mandatory
		Most Recent Income Tax return of last 02 Years	Mandatory
		Importer / Authorized Distributor Certificate from importer	Mandatory
2	Performance Certificates		20
	Performance Certificates of the firm from at least 5 different healthcare institutes. (1 Mark will be awarded per certificate)	1 certificate	4
		2 certificates	8
		3 Certificates	12
		4 Certificates	16
		5 Certificates	20
3	Relevant Experience		20
	Market Experience (Justified by Purchase/Supply/ WorkOrders)	i. 1-2 Years	4
		ii. 2-3 Years	8
		iii. 3-4 Years	12
		iv. 4-5 Years	16
		v. 5-6 Years	20
4	Financial Capabilities		20
	Turnover in Million	1-15 Million Each Million = 1 Number To be verify from Audit Report	20
5	Warehouse	Total Allocated marks	10
		Ware House at Peshawar/Islamabad	5
		Ware House at National Level	5
Total Marks			70
Qualifying Marks			49

## 11. FINANCIAL CRITERIA:

Parameters	Sub-Parameters	Total Marks
		<b>30</b>
	Lowest Price will get full marks. The formula to calculate the marks for the price submitted is: [Lowest Price (Fm)-Price of Bid under consideration (F)] x100 x 0.30	30



## **12.BLACKLIST OF DEFAULTED BIDDER/CONTRACTOR**

### **Conditions for Blacklist of Defaulted Bidder/Contractor under rule 44 of KPPRA Rules 2014**

The following are the events which would lead to initiate (Rule 44 of KPPRA Rules 2014) blacklisting/debarment process;

- Consistent failure to provide satisfactory performances.
- Found involved in corrupt/fraudulent practices.
- Abandoned the place of work permanently

### **Conditions for debarment of Defaulted Bidder/Contractor**

Failure or refusal to;

- Accept Purchases Order / Services order terms;
- Make supplies as per specifications agreed:
- Fulfill contractual obligations as per contract
- Non execution of work as per terms & condition of contract.
- Any unethical or unlawful professional or business behavior detrimental to good conduct and integrity of the public procurement process.
- Persistent and intentional violation of important conditions of contract.
- Non-adherence to quality specifications despite being importunately pointed out.
- Security consideration of the State i.e., any action that jeopardizes the security of the State or good repute of the Bacha Khan Medical Complex MTI Swabi.

### **Procedure for blacklist and debarment**

1. Competent authority of Bacha Khan Medical Complex MTI Swabi may on information, or on its own motion, issue show cause notice to the bidder.
2. The show-cause notice shall contain the statement of allegation against the Bidder.
3. The bidder will be given maximum of seven days to submit the written reply of the show cause notice.
4. In case the bidder fails to submit written reply within the requisite time, the competent authority may proceed forth with ex-parte against the bidder
5. Competent authority of Bacha Khan Medical Complex MTI Swabi may on information, or on its own motion, issue show cause notice to the bidder.
6. The show-cause notice shall contain the statement of allegation against the Bidder.
7. The bidder will be given maximum of seven days to submit the written reply of the show cause notice.
8. In case the bidder fails to submit written reply within the requisite time, the competent authority may proceed forth with ex-parte against the bidder.
9. Direct to issue notice of personal hearing to the bidder/ authorized representative of the bidder and the competent authority shall decide the matter on the basis of available record and personal hearing, if availed.
10. The competent authority shall decide the matter within thirty days from the initiation of proceedings.
11. The order of competent authority shall be communicated to the bidder by indicating reasons.
12. The order past as above shall be duly conveyed to the KPPRA and defaulting bidder within three days of passing order.
13. The duration of debarment may vary up to five years depending upon the nature of violation.

### **13. REDRESSING OF GRIEVANCES**

1. The purchaser shall constitute a committee comprising of disagreed & notified by the competent authority proper powers and authorizations to address the complaints of bidders that may occur prior to the entry into force of the procurement contract.
2. Any bidder feeling aggrieved by any act of the purchaser after the submission of his bid may lodge a written complaint concerning his grievances not later than 03 days after the announcement of the bid evaluation report.
3. The grievance redressal Officer shall investigate and decide upon the complaint within 06 days of the receipt of the complaint. The report along with decision shall be forwarded to the purchaser officer within the prescribed period.
4. Mere fact of lodging of a complaint shall not warrant suspension of the procurement process.  
**Note:** Grievance notified & designated who can invite appropriate official as co-opted member for grievance.

### **14. AWARD OF CONTRACT:**

Contracts shall be confirmed through a written agreement signed by the successful bidder and the MTI /BKMC Swabi.

### **15. PAYMENT:**

- a. No advance payment will be permissible.
- b. The payment will be made after successful supply and inspection

### **16. TERMS & CONDITIONS**

- The delivery should be made within 30 days.
- If the supply is not done within the period mentioned in the supply order, penalty @ 2% will be charged upto 15 days and beyond 15 days the penalty will be charged @ of 5%.
- The bidder must register with Income / Sales Tax Department
- No advance payment will be permissible.
- The payment will be made after successful supply and inspection of all requisite items.
- The Hospital may accept or reject any or all of the bids under Rule 47 of KPPRA Rules, 2014.

**CONTRACT AGREEMENT**

I, M/S \_\_\_\_\_, Add: \_\_\_\_\_, enter in to a contract against the tender \_\_\_\_\_ for the year 2022-23, with the **Hospital Director (MTI) Bacha Khan Medical Complex, Swabi**, in view of the following Terms and Conditions: -

1. The firm will submit performance Security at the rate of 10% of the total Value of supply order if the value exceeds the already submitted call deposit, which will be refunded after the satisfactory completion of warranty period of the goods against the supply order or 10 % will be retain from the bill.
2. The firm is responsible for the safe and sound supply of item(s) at the approved rates quoted by the firm.
3. The firm is also responsible to supply the items asked for within stipulated period of supply order, failing which the administration shall have the right to purchase the said items from the market at the cost/risk of the concerned firm. (In case of Force Majeure vendors may submit request for extension in delivery timeline).
4. The firm is responsible for the replacement of any type of breakage and shortage during the supply to the Hospital Director of the above-mentioned hospital.
5. The firm has no right to demand for the increase of approved rates even if there is any increase in the market price.
6. Inspection committee already constituted in this hospital is authorized to examine the quality and quantity of the supply and reject the supplied if not found according to the specification mentioned in the quotations/supply order, the Rejected supplied items will be taken back within 24 hours by the firm.
7. The firm has no objection for the deduction of Income Tax/Sales Tax etc. on the supplies as per Government rules if applicable. (In case of no deduction of taxes vendors needs to provide appropriate documents)
8. In case of late supply penalty will be imposed on non-supplied items @ 0.50% of undelivered goods per month for next 15 days and 2% for next 15 days after which the supply orders will be cancelled and risk purchase will be made as per procedure of the govt.
9. The Contract Agreement will remain enforce up to completion of warranty period.
10. Warranty period One year with parts & Service, will be start from the date of installation of Equipment/ Items.
11. 10% performance Bank Guarantee will be provided by the firm, which will be returned after satisfactory completion of warranty period or it will be retain from bill.

M/S

Name \_\_\_\_\_

Designation \_\_\_\_\_

NIC NO. \_\_\_\_\_

HOSPITAL DIRECTOR,  
(MTI) BKMC PESHAWAR.